

#### SUPPLIER BROCHURE

Your Foodservice Partner for National Distribution in the UK

#### Who are we?

We are a family-owned independent company established in 1988, catering for all kinds of food outlets from restaurants and takeaways to hotels, schools, hospitals and the general public.

Our branches are open seven days a week for collection and next day delivery. Orders can be placed on the website and App or by our friendly telesales team.



#### 11 UK branches



Taking up to 34,000 orders a week



Approaching 1000 employees



3000 product lines



Reaching more than 83,000 foodservice and home customers



Working with more than 400 local and global active suppliers

### Where are we?

We have **11 UK branches** strategically placed offering suppliers nationwide coverage:

Basingstoke Leeds

Birmingham Leicester

Bristol Manchester

Dagenham Newcastle

Doncaster Sidcup

Enfield



### Who are our customers?

We reach a wide range of food sectors from sandwich bars to Michelin Stars!

We have extensive knowledge of the UK foodservice sector and can cater for a wide range of businesses.

























- Takeaways
- Restaurants & Pubs
- Cafe, Deli and Sandwich Bar
- Hotels
- Schools and Universities
- Public Sector
- Export
- Independent convenience retailers

#### Who Do We Work With?

We work with more than 400 active suppliers, including the biggest brands in the world:



































## Health & Safety Standards

It's never been a more important time to uphold the highest Health and Safety standards. Our products and processes comply with the latest ISO standards and our branches are MSC certified.

ISO

14001

Environmental

Management



FS598041



bsi. ISO 50001 Energy Managem



**OHSAS** 

Occupational

Health and Safety Management

18001

ENMS63379





#### Own-brand lines

37% of our sales come from own-brand products – we have everything from Super Crisp Chips to fresh poultry, lamb, bakery products, water and nuts!

#### JJ Brands

- 4 Flame
- Aquafish
- Buffalo
- Falcon
- Famosa
- Fineats
- Hi-Jean
- JJ

- JJ Blue Label
- JJ Fresh
- JJ Icelandic Cod
- JJ Red Label
- JJ Super Crisp
- Letsdough
- Natura

- NSFIL
- PremiumEat
- SQ-EasySauce
- V Naturale
- Vittorios
- Vivat
- White Gold Mr. Chingri



### Leaders in Digital Innovation

Our IT and marketing teams have been **first to market** with **predictive ordering**, same day deliveries, **Estimated Time of Arrival** and pay online discounts, to give customers a first-class online experience.

Today, our website is visited **three million times** a year by more than **83,000** customers.

"With most suppliers, your order could be delivered anywhere from 8am to 4pm but with JJ we get notified when the delivery has been dispatched and again when it's just minutes away. It helps us to save time and get on with what we do best - making delicious sushi." Jake O'Neill, Owner of Bonbori Sushi (Southwark) a JJ Foodservice customer WE'LL BE WITH YOU SOON!



## Don't just take our word for it...

Over the years we have accumulated more than **30 Awards**, including accolades from the Grocer Gold, The Cateys, The FWD Gold Medals, Microsoft, and the Institute of Grocer Distributors for our service to caterers and digital innovation.





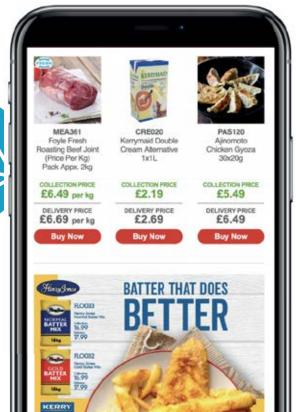




# How we communicate your brand



We are leaders in **digital marketing** and communicate with our customers on **email**, **web**, **print** and **social media** marketing.



We regularly invest in trade and social media advertising to boost our visibility.











### We care about our people

Corporate social responsibility is important to our business. That's why we are involved in initiatives that **attract and retain** the best talent and help to cultivate a **diverse and inclusive** workforce.

We have a dedicated **learning and development** team to make sure all our staff have the support they need to reach their full potential.

- Founder of Women in Fish & Chips
- Founding Supporter of Women in Wholesale
- Industry-first Warehouse Women
   Recruitment Campaign
- Dedicated Learning and Development Team



#### **Our team**

Our team is made up of more than 40 different nationalities, meaning we are well equipped to deliver first class service and support to a diversity of customers.

Our team has received exceptional reviews and ratings on Google Reviews, Trustpilot and Facebook Business for our efforts and service.



ABSOLUTELY
AMAZING!
RYUJI
YAMAZAKI

GREAT
CUSTOMER
SERVICE AND
PROMPT
DELIVERY.
JERRY EVANS

COUNTER
STAFF WERE
SO HELPFUL.
NICE PEOPLE
AND A WIDE
PRODUCT RANGE
JONATHAN WITCOMBE

Google Reviews

# We care about our planet





















SOLAR PANEL ENERGY

## We are here to stay

We have consistently appeared in the Sunday Times Top Track 250.



**WE ARE** HERE FOR THE LONG **TERM AND** WHEN YOU WORK WITH US, WE WILL **GROW TOGETHER** 



### We are here, contact us



If you are interested in partnering with us, please get in touch:

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